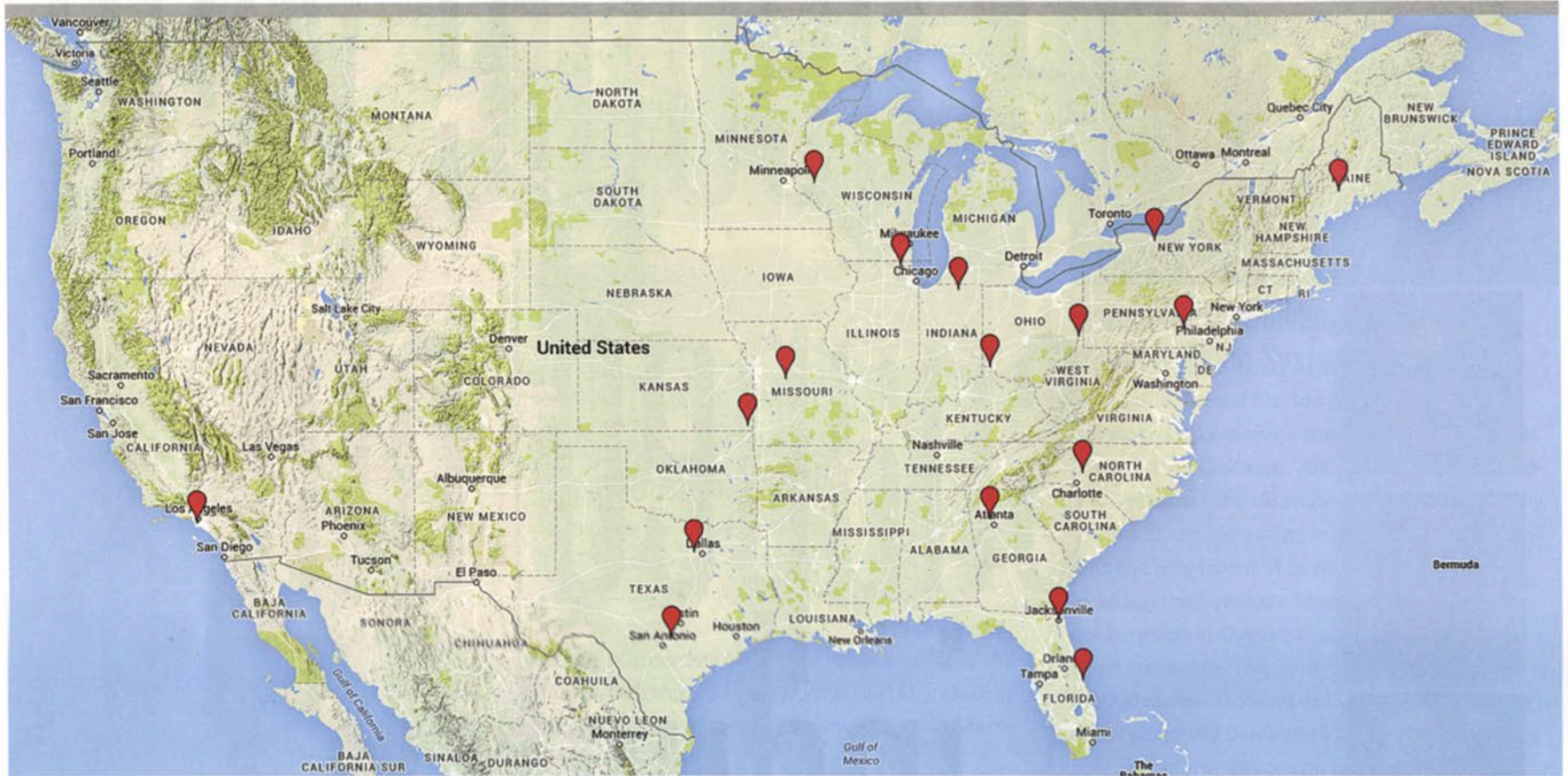


# Top Metal Roofers 2014

By Paul Deffenbaugh, Editorial Director

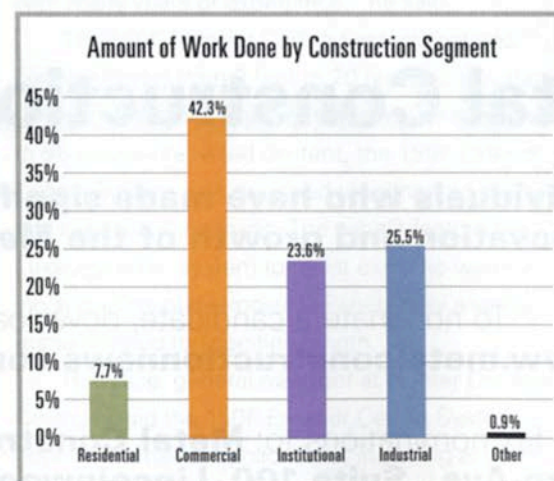


**The Metal Construction News' Top Metal Roofers for 2014 shows a strengthening construction market as our participants report an increase of 20.5 percent in the total square feet of metal roofing installed from 2013 to 2014.**

The top of the list experienced significant growth with number one, Eastern Corp., Marietta, Ga., clocking in with a 31.6 percent jump; number four, Classic Superroof LLC, Hurst, Texas, experiencing a 12.5 percent jump and McHenry, Ill.-based Metalmaster Roofmaster (number five) stretching out a nearly 40 percent increase. While not the largest jump in square footage year over year, the size of those companies represent a significant increase in the amount of metal roofing installed. Unlike in previous years, only a handful of companies reported a decline in metal roofing construction.

For the first year, we asked our participants what kind of projects they worked on, including residential,

commercial, institutional/school/church, industrial or other. Less than half (42.3 percent) of the work the Top Metal Roofers of 2014 did was on commercial projects while the majority was split between institutional (23.6 percent) and industrial (25.5 percent). Only about 7.7 percent of the work our participants



did was on residential projects, while the other category accounted for less than 1 percent.

Not surprisingly, companies tended to concentrate in one or two segments of construction, but there were a couple that found success across all of the segments. The amount of work done did not seem to relate in any way to whether a company specialized in a segment or worked in all of them. In other words, larger companies didn't necessarily build in one segment, or conversely, build in all segments.

Two clear distinctions do arise, though. The companies at the top of the list are far more likely to participate in the industrial segment of construction than those at the bottom. And residential activity was concentrated almost exclusively in a couple of companies, while most of the companies did no residential work.

Congratulations to our Top Metal Roofers for 2014 and to their continued success.

## Fun Facts

**Average Square Footage 2013:** 459,242 square feet

**Average Square Footage 2014:** 553,451 square feet

**Percent Increase:** 20.5 percent

**Company with the largest percent increase in square footage from 2013 to 2014:** Cedar Falls Building Systems Inc., Menomonie, Wis. (1,324.3 percent)

**Company with the largest actual increase in square footage from 2013 to 2014:** Eastern Corp., Marietta, Ga. (600,000 square feet)

**Oldest company founded:** Sheridan Construction, Fairfield, Maine (1947)

**Newest companies founded:** Cedar Falls Building Systems and Building Innovation Group Inc., East Rochester, N.Y. (2000)



## Top Metal Roofers Ranked By Square Footage

Rank	Company Name, Location	Year Founded	2014 Footage	2013 Footage	% Change Footage	Affiliated Manufacturer
1	Eastern Corp., Marietta, Ga.	1998	1,900,000	2,500,000	31.6%	MBCI, Morin, Fabral, DMI, AMS, Firestone Building Products
2	Crossland Construction Co. Inc., Columbus, Kan.	1978	N/A	1,616,918	N/A	Various
3	A-Lert Roof Systems, a division of Centurion Industries Inc., New Braunfels, Texas	1976	1,391,520	1,448,799	4.1%	A-Lert Roof Systems
4	Classic Superroof LLC, Hurst, Texas	1992	800,000	900,000	12.5%	Gerard USA Metal Roofing, Central States Manufacturing, IB Roof Systems, Firestone Building Products, Fabral
5	Metalmaster Roofmaster, McHenry, Ill.	1977	571,782	796,964	39.4%	Berridge Manufacturing, Firestone Building Products, Metl-Span, Green Span Profiles, McElroy Metal, Fabral, Petersen Aluminum Corp., Englert Inc., MBCI
6	LaFave's Construction Co. Inc., Landis, N.C.	1982	452,006	375,489	-16.9%	MBCI, AIM, CMP
7	Kalkreuth Roofing and Sheet Metal, Wheeling, W.Va.	1984	301,055	371,346	23.3%	Various
8	Building Innovation Group Inc., East Rochester, N.Y.	2000	366,904	324,950	-11.4%	Ceco Building Systems
9	Turnkey Construction Planners Inc., Melbourne, Fla.	1990	124,400	306,600	146.5%	GAF, Metal Sales, Petersen Aluminum Corp.
10	Cedar Falls Building Systems Inc., Menomonie, Wis.	2000	17,316	246,625	1324.3%	Butler Manufacturing
11	Harrell Construction, Jacksonville, Fla.	1977	N/A	127,000	N/A	Varco-Pruden Buildings
12	Cincinnati Commercial Contracting, Cincinnati	1979	101,399	104,371	2.9%	Butler Manufacturing
13	Sheridan Construction, Fairfield, Maine	1947	64,288	80,035	24.5%	Butler Manufacturing
14	Septagon Construction Co. Inc., Sedalia, Mo.	1980	121,016	66,975	-44.7%	Butler Manufacturing
15	Best Contracting Services, Gardena, Calif.	1982	199,700	64,000	-68.0%	AEP, Sika Sarnafil
16	Ancon Construction Inc., Goshen, Ind.	1975	N/A	50,000	N/A	Butler Manufacturing
17	J.E. Horst Builders, Richland, Pa.	1978	18,000	28,600	58.9%	Butler Manufacturing, Fabral, Metal Sales

## Top Metal Roofers List of Companies

### A-Lert Roof Systems,

a division of Centurion Industries Inc.  
New Braunfels, Texas  
Kenneth Tharp, Brad Parish and Loren Troyer  
www.alertroofsystems.com  
Manufacturer, installer and supplier of metal roofing in retrofit, new construction and components

### Ancon Construction Inc.

Goshen, Ind.  
Employee Owned  
www.anconconstruction.com  
Commercial and industrial construction

### Best Contracting Services

Gardena, Calif.  
Sean Taba  
www.bestcontracting.com  
Roofing, waterproofing, sheet metal, glazing

### Building Innovation Group Inc.

East Rochester, N.Y.  
Stephen S. Holmes  
N/A  
New roofs and 10 percent retrofit

### Cedar Falls Building Systems Inc.

Menomonie, Wis.  
Mark Lewis and Steve Lewis  
www.cfbsi.com  
Metal roofing (both new and reroofing), metal buildings (new, additions and remodels)

### Cincinnati Commercial Contracting

Cincinnati  
John Westheimer  
www.cccontracting.com  
New metal roofing, reroofing and roof repairs

### Classic Superroof LLC

Hurst, Texas  
Keith Lyles and Cindy Lyles  
www.superroof.com  
New/re-roof metal roofs, commercial/residential

### Crossland Construction Co. Inc.

Columbus, Kan.  
Ivan Crossland Jr., Bennie Crossland, Mike Crossland and Patrick Crossland  
www.crosslandconstruction.com  
Commercial and industrial contractor that does new metal roofing and remodel/renovation

### Eastern Corp.

Marietta, Ga.  
Peter Kim and Hoon Kim  
www.easterncorp.com  
Metal roofing, membrane roofing, ACM, metal wall panels, new roofing and re-roofing, aluminum storefront and glazing

### Harrell Construction

Jacksonville, Fla.  
Glen Harrell  
www.harrell-construction.com  
Design-build furnish and erect pre-engineered metal building services, specializing in industrial projects and re-roof applications

### J.E. Horst Builders

Richland, Pa.  
J. Elvin Horst, Jay E. Horst and Jeff E. Horst  
www.jehorstbuilder.com  
New metal roofing, re-roofing, roof repairs, metal architectural details

### Kalkreuth Roofing and Sheet Metal

Wheeling, W.Va.  
John Kalkreuth and Jim Hurley  
www.krsm.net  
New construction, re-roofing, restoration, service and maintenance, repairs, tenant fit out, emergency response, metal roofing, metal wall panels

### LaFave's Construction Co. Inc.

Landis, N.C.  
Joe LaFave  
www.lafavesmetalroofing.com,  
www.lafavesconstruction.com  
General contractor, retrofit metal roofing, new metal roofing

### Metalmaster Roofmaster

McHenry, Ill.  
Michael V. Smeja and Daniel F. Smeja  
www.metalmaster-roofmaster.com  
New construction roofing, re-roofing, green roofing, architectural sheet metal, standing seam metal roofing, custom sheet metal fabrication, metal wall panel systems, service and maintenance, snow guard and snow retention installation

### Septagon Construction Co. Inc.

Sedalia, Mo.  
N/A  
www.septagon.com  
General contractor, design-build, re-roof and construction management services in non-residential markets. Specialize in pre-engineered buildings

### Sheridan Construction

Fairfield, Maine  
Bradley Nelson, Mitchell Sammons and Daniel Wildes  
www.sheridancorp.com  
Design-build general contractor providing metal buildings, metal roofs, re-roofs, new and retrofit construction

### Turnkey Construction Planners Inc.

Melbourne, Fla.  
Chad D. Gressani  
www.turnkeyconstruction.com